

PRESS RELEASE

For immediate release: January 20 2026

APOC appoints Carlos Miguel Branco Sandels as Business Development Manager.

“We are delighted to welcome Carlos to the team. His broad commercial experience and customer centric approach brings invaluable perspective as we look to further develop our support to airlines and MROs within Europe.”

Craig Skilton, VP Components, APOC Aviation



The Netherlands, January 20 2026:

APOC Aviation, a trading and leasing specialist for narrowbody aircraft parts, engines and landing gear, has announced the appointment of Carlos Miguel Branco Sandels to the role of Business Development Manager.

Sandels, who will be based at APOC's Rotterdam office, joins with more than 15 years' professional sales and business development experience gained across varied industries. For the last five years he has focused on the aviation sector, most recently working at TDA (Touchdown Aviation). He also holds a Bachelor's degree in Languages & Communication, and a Master's degree in International Relations from University of Évora.

Known for successfully developing new customer portfolios in highly competitive markets, Sandels comments: “My role at APOC is to expand our commercial footprint across Europe, and globally, by strengthening our relationships with airlines, MROs and strategic partners. I will also be actively identifying new opportunities for component support, teardown programmes, asset acquisition, and material solutions.

“I approach every business relationship with a reciprocal mindset, aiming to create partnerships where both sides benefit and grow together. Above all, my goal is to accelerate APOC's entry into new markets, expand its networks, and position the Company as a trusted supplier with more operators worldwide.”

Sandels explains that it was APOC's culture and the existing team that attracted him to the role. “In a market facing constant supply chain disruptions and an increasing global demand for high quality, serviceable components, what truly stood out to me is APOC's ability to respond quickly and effectively to these challenges. The Company has a practical, forward looking approach to material

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sourcing and teardown strategy, which is essential at a time when operators are struggling to secure reliable components to keep aircraft in service.”

Craig Skilton, VP Components, at APOC concludes: “Carlos has a strong network and a clear understanding of how European operators make decisions regarding component sourcing and maintenance strategies, which will be a great asset to our team.”

APOC Aviation:

Focused on the acquisition and strategic deployment of complete aircraft, APOC is an intuitive trading and leasing specialist dedicated to trading, stocking and leasing major engine, landing gear, and component assets. Headquartered in The Netherlands, it has offices/representation throughout Europe (including a dedicated landing gear hub in Vilnius, Lithuania), and Singapore. Concentrating primarily on Airbus and Boeing narrowbodies, with additional Embraer and ATR resource streams, APOC is renowned for the aviation industry expertise which underpins the energy and commitment of its team.

APOC’s majority shareholder is private equity investor Egeria, and this Netherlands-based fund has worked closely with the Company since 2020. It continues to drive APOC’s transformative global footprint with a focus on continued vertical integration. 24/7 AOG support. ASA-100 accredited | ISO 9001:2015 | AS 9120 Rev.B | FAA AC 00-56B. www.apocaviation.com

